



October 02, 2015

The Louisville Metro Department of Corrections is exploring the use of Pay for Success performance contracting to finance additional substance abuse treatment services for individuals released from the Louisville Metro Department of Corrections (LMDC) jail. The city is seeking information from substance abuse treatment providers who would be interested in providing services to inmates transitioning from LMDC into the community.

This RFI #1002 is being released solely for information and planning purposes. It does not constitute a Request for Proposal (RFP) and should not be construed as intent, commitment or promise to acquire services, supplies or solutions offered. No contract will result from any response to this RFI.

#### SUBMISSION INSTRUCTIONS

RFI responses will be received through the following email address until 11:59 PM EST on October 30, 2015.

[Marian.Salmon@louisvilleky.gov](mailto:Marian.Salmon@louisvilleky.gov)

Respondents must email their submission as one .pdf document to the email address provided above. Metro Government shall not consider responses received after the 11:59 PM EST deadline on Friday, October 30, 2015.

Inquiries about this RFI shall be addressed in writing to:

STEVE DURHAM  
LOUISVILLE METRO DEPARTMENT OF CORRECTIONS  
[Steve.Durham@louisvilleky.gov](mailto:Steve.Durham@louisvilleky.gov)

We appreciate your response to this request.

## OVERVIEW

The Louisville Metro Government is exploring the use of Pay for Success (PFS) contracts to expand addiction treatment services for individuals released from LMDC jails. Each year thousands of individuals enter LMDC jails who are struggling with substance abuse and addiction. LMDC provides detoxification services to individuals while in jail, but often, inmates are released without completing detoxification and/or in need of resources to pursue longer-term substance abuse treatment. Individuals going through detoxification are more likely to recidivate – costing the city more through increased jail time. The Louisville Metro Government is investigating PFS performance contracting to expand substance abuse treatment, because it has seen similar contracts improve the lives of residents and reduce fiscal costs associated with negative outcomes.

Pay for Success performance contracts – also known as Social Impact Bonds – combine philanthropic, private and public funding to finance innovative programs with a strong track record. PFS contracts are structured so that the government and taxpayers pay only for services that achieve results and produce public cost savings. Through this contract structure, Louisville Metro aims to open new pathways to providing evidence-based and effective services that advance the health, safety and wellbeing of its residents.

## PROJECT INFORMATION:

The purpose of this RFI is to identify those service providers capable of providing substance abuse treatment to inmates recently released from LMDC. Service providers also need to be interested in learning more about a PFS performance contract to provide services. Responses to this RFI are intended to better understand the current landscape of substance abuse treatment providers in the area. Responses need not be limited to providers located in the Louisville Metro, but providers should be within reasonable distance of the Metro to allow for recently released inmates to access services with ease.

## REQUEST FOR INFORMATION

The Louisville Metro Government is requesting responses on the following questions:

- Which service providers of substance abuse treatment are potential participants in a Pay for Success performance contract with Louisville Metro Government?
- What substance abuse treatment options does the service provider offer to clients?  
*(For example: outpatient group therapy, long-term residential programming, inpatient detoxification, medication-assisted treatment, IDDT)*
- For each area of treatment provided, how many openings could the provider make available under a Pay for Success performance contract one year from now? Two years from now? Three Years from now?

- Does the service provider have any limitations on the populations it is able to serve?  
(For example: gender, criminal history, financial status)
- What would the service provider require in payment per day for each participant referred under the project?
- What is the average number of treatment days delivered per patient by the service provider?
- What portion of the substance abuse treatment provider's costs are Medicaid eligible?
- What evaluations or studies demonstrate the effectiveness of the particular treatment programs?
- Are there particular considerations the Louisville Metro Government should be aware of if it pursues a Pay for Success contract model to finance this category of services?

RFI MILESTONE DATES:

Document Release:           October 02, 2015  
Questions Due:               October 16, 2015  
Responses Due:               October 30, 2015

All questions must be directed to:

STEVE DURHAM  
LOUISVILLE METRO DEPARTMENT OF CORRECTIONS  
[Steve.Durham@louisvilleky.gov](mailto:Steve.Durham@louisvilleky.gov)